

# REPUBLIC OF KENYA

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## PARLIAMENTARY SERVICE COMMISSION OFFICE OF THE DIRECTOR-GENERAL

Date: 2<sup>nd</sup> February, 2022

Dear *S/S,*

### RESPONSES FOR CLARIFICATIONS SOUGHT BY BIDDERS ON TENDER NO. PJS/016/2021-2022 FOR DESIGN, SUPPLY, DELIVERY, INSTALLATION, TESTING, COMMISSIONING, TRAINING AND MAINTENANCE OF ZERO TRUST NETWORK ACCESS SECURITY


PROSPECTIVE BIDDER	QUESTIONS	PSC REMARKS
<b>PB1</b>	<p>Terms of Reference and activity schedule. Page no.3, Clause no.10</p> <p>With reference to Commercial Proposal sheet, item description 1, 2 &amp; 3 it is mentioned as one time. Since the service to be provided for 2 years, we request to remove the word One-time.</p>	<p>Please refer the Clause no.10. Commercial proposal in the revised RFP document published on PSC website on 31<sup>st</sup> Jan '22.</p>
<b>PB2</b>	<p>Terms of Reference and activity schedule. Page no.3, Clause no.10</p> <p>With reference to Commercial Proposal sheet, item no.8 hosting services for a period of 1 year.</p> <p>Do we need to host it on Cloud or On-premise...? If it is on Cloud, should we include the cost of cloud hosting for 2 years as PSC has asked us to provide service (reference clause 4) and warranty for 2 years (clause 7) ...?</p>	<p>Kindly include the cost of hosting of ZTNA in the cloud for 2 years. Please refer clause no.10/ point no.8 in the commercial proposal</p> <p>Warranty and AMC support should run concurrently for a period of two (2) years after commissioning and signoff from PSC. Please submit the commercial proposal accordingly. Please refer clause no.10/ point no.7 in the commercial proposal</p>
<b>PB3</b>	<p>Terms of Reference and activity schedule. Page no.3, Clause no.10</p> <p>With reference to Commercial Proposal sheet, item no.7, Warranty is for 2 years &amp; item no. 10. Service maintenance fees (post 1-year warranty period).</p> <p>The warranty period mentioned is for 2 years. Should we include the annual maintenance service charges after one year or after the 2-year warranty period..?</p>	<p>Warranty and AMC support should run concurrently for a period of two (2) years after commissioning and signoff from PSC. Please submit the commercial proposal accordingly.</p> <p>Please refer clause no.10/ point no.7 in the commercial proposal</p>

<p><b>PB4</b></p>	<p>Terms of Reference and activity schedule. Page no.3, Clause no.10</p> <p>With reference to Commercial Proposal sheet, item no.9, cost of migration from Cloud to On-premise.</p> <p>Should we add the cost of migration as part of the main proposal or as annexure</p>	<p>Please refer the Clause no.10 Commercial proposal in the revised RFP document published on PSC website on 31<sup>st</sup> Jan '22.</p> <p>It is clearly mentioned that the bidder should provide the Migration plan from Cloud to On-premise. However, the cost for the same should be indicated as separate annexure but Must not be included in the tender prices.</p>
<p><b>PB5</b></p>	<p>Terms of Reference and activity schedule. Page no.3, Clause no.11 Payment Plan</p> <p>With reference to Payment plan it talks about 2-year annual maintenance service payment. However, the commercial proposal talks about 1 year. Kindly clarify whether the commercial should be for 1 year or 2 year of Annual maintenance service</p>	<p>Warranty and AMC support should run concurrently for a period of two (2) years after commissioning and signoff from PSC. Please submit the commercial proposal accordingly.</p> <p>Request the bidder to refer the Clause no.11 Payment Plan in the revised RFP document published on PSC website on 31<sup>st</sup> Jan '22.</p>
<p><b>PB6</b></p>	<p>Please confirm if the Tender Security can be obtained from PPRA approved Insurance Companies or is it restricted to only Bank Securities only</p>	<p>The Tender Security can be obtained only from a reputable bank recognized by Central Bank of Kenya. Refer point no.11 in the Mandatory / Preliminary Qualification Requirements (Clause no. 3.1) of the RFP</p>
<p><b>PB6</b></p>	<p>Please clarify if this is a single envelop bidding or two envelop bidding</p>	<p>This is a single envelop bidding</p>
<p><b>PB7</b></p>	<p>Kindly Provide the Annex – 1 (format for the Curriculum Vitae for the proposed manpower/resources).</p>	<p>Please refer to Form Per-2</p>
<p><b>PB8</b></p>	<p>Kindly provide the format as per the Annexure – 2. The RFP document does not have any section for Annexure – 2</p> <p>Please let us know if there is any specific format from the client to receive the recommendation letter.</p>	<p>Please check the RFP and Annexure-2 is included in that</p> <p>There is no specific format. Bidders are advised to use their own format. However, it should cover the requirements mentioned in the Mandatory Technical examination – Overview section of the RFP</p>
<p><b>PB9</b></p>	<p>Functional Specifications: Other Features: Clause 6.1: Origin of the software</p> <p>Please note that it is difficult to find a Kenyan/Locally developed software for ZTNA to qualify for the indigenous category. Therefore, we request you to kindly allow us to propose to partner with Global OEMs, who can meet the expectations of ZTNA requirements</p>	<p>We have not mentioned that the origin of the software should be from Kenya. The bidders are allowed to get the solution from anywhere in the world but should meet the requirements of PSC</p>
<p><b>PB10</b></p>	<ul style="list-style-type: none"> <li>Kindly clarify the one-time license as mentioned above. Are you looking for Perpetual Licensing option?</li> <li>Kindly clarify if the Warranty is for a period of one year or two years? As the line item 7 and 10 are providing contradicting warranty period.</li> </ul>	<p>All these points are clarified from PB1 to PB3</p>



	<ul style="list-style-type: none"> <li>• Kindly clarify if we consider the cloud hosting charges for one year only?</li> <li>• Kindly Clarify the exact duration of Warranty period and Maintenance period? Can these to be offered concurrently (warranty and maintenance support services)?</li> <li>• Kindly modify the Payment Plan as proposed in section 11 to reflect above clarifications.</li> </ul>	
<b>PB11</b>	Should the training be for 5 or 10 IT staff, page 80 (TERMS OF REFERENCE AND ACTIVITY SCHEDULE) mentions 10 individuals while page 78 mentions 5 administrators training (10 working days).	The training to be given for 5 IT staff nominated by PSC for a period of 10 working days
<b>PB12</b>	What Virtual environment will the VMs installed externally be migrated to after a year on an external private cloud ?	It can be any VM environment. So it should support VMware, acropolis VM environment
<b>PB13</b>	Where are the current applications that require MFA located? on-premises/Cloud?	PSC will be able to share the details to the successful bidder

Yours

*faithfully,*  


**CLEMENT M. NYANDIERE**  
**DIRECTOR GENERAL/ ACCOUNTING OFFICER,**  
**PARLIAMENTARY JOINT SERVICES,**  
**PARLIAMENTARY SERVICE COMMISSION.**